

Contract #	3030038	Date Entered	09/18/17
chedule Dates	09/19/17-09/25/17	Last Modified	09/18/17
dvertiser	Ralph Northam for Virginia Governor-D (116676)	Entered By	Kelsey Reardon
gency	Buying Time Media (1779)	CO-OP	No
roduct	POLITICAL CANDIDATE (ns) (1186)	Headline #	
rand	GOVERNOR/DEM (926535)	Demo	
alesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal
ales Office	WJLA/GJLA/EJLA	Package Deal	
		Commission %	15.00

\$1,893.75

\$10,731.25

Net Total

Sales Tax

Date:

Comments:

ZNWS (ZNWS)		
By Broadcast Month	<u>Spots</u>	<u>Rate</u>
Sep. 2017	71	\$10,675.00
Oct. 2017	14	\$1,950.00
Grand Total:	85	\$12,625.00
		, ,

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	W	e Th	r Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0 Normal	Line / SPOT	09/19/17-09/22/17	2	:30	7A- 8A (EST)			1	1	1	1	1 1		4	\$250.00	\$1,000.00	ZNWS (ZNWS)		9/18/17
2.0 Normal	Line / SPOT	09/19/17-09/22/17	2	:30	8A- 9A (EST)			1	1	1	1	1 1		4	\$250.00	\$1,000.00	ZNWS (ZNWS)		9/18/17
3.0 Normal	Line / SPOT	09/19/17-09/22/17	2	:30	9:30A- 10A (EST)			1	1	1	1	1 1		4	\$100.00	\$400.00	ZNWS (ZNWS)		9/18/17
4.0 Normal	Line / SPOT	09/19/17-09/22/17	2	:30	12P- 1P (EST)			1	1	1	1	1 1		3	\$100.00	\$300.00	ZNWS (ZNWS)		9/18/17
5.0 Normal	Line / SPOT	09/19/17-09/22/17	2	:30	1P- 2P (EST)			1	1	i	1	1 1		3	\$100.00	\$300.00	ZNWS (ZNWS)		9/18/17
6.0 Normal	Line / SPOT	09/19/17-09/22/17	2	:30	2P- 3P (EST)			1		1	1			3	\$100.00	\$300.00	ZNWS (ZNWS)		9/18/17
7.0 Normal	Line / SPOT	09/19/17-09/22/17	2	:30	9A- 9:30A (EST)			1	1	1	1	1 1		4	\$200.00	\$800.00	ZNWS (ZNWS)		9/18/17
8.0 Normal	Line / SPOT	09/19/17-09/21/17	2	:30	3P- 4P (EST)			1	1	1	-	1 1		3	\$100.00	\$300.00	ZNWS (ZNWS)		9/18/17
9.0 Normal	Line / SPOT	09/19/17-09/22/17	2	:30	5P- 6P (EST)			1	1	1	1	1 1		3	\$100.00	\$300.00	ZNWS (ZNWS)		9/18/17
10.0 Normal	Line / SPOT	09/19/17-09/22/17	2	:30	6P- 7P (EST)			1	1	1	1			4	\$100.00	\$400.00	ZNWS (ZNWS)		9/18/17
11.0 Normal	I Line / SPOT	09/19/17-09/22/17	2	:30	7P- 8P (EST)			1	1	1	1			4	\$200.00	\$800.00	ZNWS (ZNWS)		9/18/17
12.0 Normal	I Line / News	09/19/17-09/22/17	2	:30	10P- 10:30P (EST)			1	1	1	1	1 1		4	\$250.00	\$1,000.00	ZNWS (ZNWS)		9/18/17
13.0 Normal	Line / SPOT	09/20/17-09/22/17	2	:30	9A- 10A (EST)				1	1	1	1 1		3	\$200.00	\$600.00	ZNWS (ZNWS)		9/18/17
					CON	VFI	RIV	1AT	TIC	N	СС	NT	R/	\CT					

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

Date:

Phone/Fax

Billing Type

5600

Weekly/Irregular

Local/Political Candidate Agency BRD

CPE

Accepted-Agency/Advertiser:



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rand	GOVERNOR/DEM (926535)	Demo	
alesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal
ales Office	WJLA/GJLA/EJLA	Package Deal	

Commission %

Commission

Net Total

Sales Tax

Date:

Comments:

15.00

\$1,893.75

\$10,731.25

Spots	Rate
71	\$10,675.00 \$1,950.00
14	\$1,950.00
85	\$12,625.00
65	\$12,023.00
	71 14

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo Tu	ı We '	Th F	Fr Sa Su	Spots	Rate	Total	Station	Comments	Entered
14.0	Normal Line / SPOT	09/20/17-09/22/17	2	:30	4P- 5P (EST)		i	1	1 1	1	3	\$100.00	\$300.00	ZNWS (ZNWS)		9/18/17
15.0	Normal Line / SPOT	09/23/17-09/23/17	2	:30	7P- 7:30P (EST)			<u> </u>		1	1	\$200.00	\$200.00	ZNWS (ZNWS)		9/18/17
16.0	Normal Line / SPOT	09/23/17-09/23/17	2	:30	10P- 11P (EST)			1 1		1	1	\$175.00	\$175.00	ZNWS (ZNWS)		9/18/17
17.0	Normal Line / SPOT	09/19/17-09/21/17	2	:30	12A- 12:30A (EST)		1	1	1	<u> </u>	3	\$100.00	\$300.00	ZNWS (ZNWS)		9/18/17
18.0	Normal Line / SPOT	09/23/17-09/23/17	2	:30	7:30A- 8A (EST)			<u> </u>	i	1	1	\$150.00	\$150.00	ZNWS (ZNWS)		9/18/17
19.0	Normal Line / SPOT	09/23/17-09/23/17	2	:30	7:30A- 8A (EST)			1 1	<u> </u>	1		\$150.00		ZNWS (ZNWS)		9/18/17
19.0.1	Preempt	09/23/17												ZNWS (ZNWS)	Advertiser Separation/Exception -	
20.0	Normal Line / SPOT	09/23/17-09/23/17	2	:30	10A- 11A (EST)			1 1		1	1	\$100.00	\$100.00	ZNWS (ZNWS)		9/18/17
21.0	Normal Line / SPOT	09/23/17-09/23/17	2	:30	12P- 1P (EST)		1	1 1		1	1	\$100.00	\$100.00	ZNWS (ZNWS)		9/18/17
22.0	Normal Line / SPOT	09/23/17-09/23/17	2	:30	12P- 1P (EST)		i	1 1		1	1	\$100.00	\$100.00	ZNWS (ZNWS)		9/18/17
23.0	Normal Line / SPOT	09/24/17-09/24/17	2	:30	5P- 6P (EST)			1 1		2	2	\$150.00	\$300.00	ZNWS (ZNWS)		9/18/17
24.0	Normal Line / SPOT	09/24/17-09/24/17	2	:30	7P- 8P (EST)			<u> </u>			1	\$200.00	\$200.00	ZNWS (ZNWS)		9/18/17
25.0	Normal Line / SPOT	09/24/17-09/24/17	2	:30	9:30P- 10P (EST)				i	1	1	\$250.00	\$250.00	ZNWS (ZNWS)		9/18/17

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Accepted-Station:

Date:

Buyer Name

Phone/Fax

Account Types

Billing Type

5600

Weekly/Irregular

Local/Political Candidate Agency BRD

CPE

Accepted-Agency/Advertiser:



Contract #	3030038	Date Entered	09/18/17	
Schedule Dates	09/19/17-09/25/17	Last Modified	09/18/17	
Advertiser	Ralph Northam for Virginia Governor-D (116676)	Entered By	Kelsey Reardon	
Agency	Buying Time Media (1779)	CO-OP	No	
Product	POLITICAL CANDIDATE (ns) (1186)	Headline #		
Brand	GOVERNOR/DEM (926535)	Demo		
Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal	
Sales Office	WJLA/GJLA/EJLA	Package Deal		
Buyer Name	. , , .	Commission %	15.00	
Phone/Fax	/	Commission	\$1,893.75	

Net Total

Sales Tax

\$10,731.25

ZNWS (ZNWS) By Broadcast Month	<u>Spots</u>	Rate
Sep. 2017 Oct. 2017	71 14	\$10,675.00 \$1,950.00
Grand Total:	85	\$12,625.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We T	h Fr	Sa Su	Spots	Rate	Total	Station	Comments	Entered
26.0	Normal Line / SPOT	09/24/17-09/24/17	2	:30	10P- 11P (EST)					i	1	1	\$150.00	\$150.0	ZNWS (ZNWS)		9/18/17
27.0	Normal Line / SPOT	09/24/17-09/24/17	2	:30	12A- 1A (EST)			<u> </u>		i	1	1	\$50.00	\$50.0	ZNWS (ZNWS)		9/18/17
28.0	Normal Line / SPOT	09/23/17-09/23/17	2	:30 2	2P- 2:30P (EST)						1	1	\$100.00	\$100.0	ZNWS (ZNWS)		9/18/17
29.0	Normal Line / SPOT	09/24/17-09/24/17	2	:30 7	7A- 7:30A (EST)						1	1	\$175.00	\$175.0	ZNWS (ZNWS)		9/18/17
30.0	Normal Line / SPOT	09/24/17-09/24/17	2	:30 8	8:30A- 9A (EST)							1	\$125.00	\$125.0	ZNWS (ZNWS)		9/18/17
31.0	Normal Line / SPOT	09/24/17-09/24/17	2	:30	9A- 9:30A (EST)						1	1	\$100.00	\$100.0	ZNWS (ZNWS)		9/18/17
32.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30 7	7A- 8A (EST)		1			i		1	\$250.00	\$250.0	ZNWS (ZNWS)		9/18/17
33.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30 8	8A- 9A (EST)		1					1	\$250.00	\$250.0	ZNWS (ZNWS)		9/18/17
34.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	9A- 10A (EST)		1			i		1	\$200.00	\$200.0	ZNWS (ZNWS)		9/18/17
35.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	9:30A- 10A (EST)		1					1	\$100.00	\$100.0	ZNWS (ZNWS)		9/18/17
36.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	12P- 1P (EST)		1					1	\$100.00	\$100.0	ZNWS (ZNWS)		9/18/17
37.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	1P- 2P (EST)		1					1	\$100.00	\$100.0	ZNWS (ZNWS)		9/18/17
38.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30 2	2P- 3P (EST)		1					1	\$100.00	\$100.0	ZNWS (ZNWS)		9/18/17
39.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	3P- 4P (EST)		1	-				1	\$100.00	\$100.0	ZNWS (ZNWS)		9/18/17
					(CONFI	IRIV	1AT	ION	CO	NTR	ACT					
controd A	gency/Advertiser:			Date:	Accepte	d Ct-ti							Date:	Comments:			

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CPE

Account Types

Billing Type

5600

Weekly/Irregular

Local/Political Candidate Agency BRD



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ales Office	WJLA/GJLA/EJLA	Package Deal	

Commission %

Commission

Net Total

Sales Tax

15.00

\$1,893.75

\$10,731.25

ZNWS (ZNWS) By Broadcast Month	<u>Spots</u>	Rate
Sep. 2017 Oct. 2017	71 14	\$10,675.00 \$1,950.00
Grand Total:	85	\$12,625.00

NO BREAK PERIOD	9/11 9/11 9/11 9/11 9/11 9/11
41.0 Normal Line / SPOT 09/25/17-09/25/17 2 :30 (SP- 6P (EST)) 1 1 \$100.00 \$100.00 ZNWS (ZNWS) 42.0 Normal Line / SPOT 09/25/17-09/25/17 2 :30 (SP- 7P (EST)) 1 1 \$100.00 \$100.00 ZNWS (ZNWS) 43.0 Normal Line / News 09/25/17-09/25/17 2 :30 (10P- 10:30P (EST)) 1 1 \$250.00 \$250.00 ZNWS (ZNWS) 44.0 Normal Line / SPOT 09/25/17-09/25/17 2 :30 (11:30P- 12A (EST)) 1 \$100.00 \$100.00 ZNWS (ZNWS) 45.0 Normal Line / SPOT 09/25/17-09/25/17 2 :30 (12- 12:30A (EST)) 1 \$100.00 \$100.00 ZNWS (ZNWS) 46.0 Normal Line / SPOT 09/24/17-09/24/17 2 :30 (12P- 1P (EST)) 1 1 \$100.00 \$100.00 ZNWS (ZNWS) 47.0 Normal Line / SPOT 09/19/17-09/24/17 2 :30 (12P- 1P (EST)) 1 1 \$100.00 \$100.00 ZNWS (ZNWS) 47.0.1 Preempt 09/21/17 2 :30 (1P- 1:30P (EST)) 1 1 \$100.00 \$200.00 ZNWS (ZNWS) 48.0.1 Preempt 09/23/17 09/23/17 2 :30 (1P- 1:30P (EST)) 1 \$100.00 ZNWS (ZNWS) 48.0.1 Preempt 09/23/17	9/11 9/11 9/11
42.0 Normal Line / SPOT 09/25/17-09/25/17 2 :30 [0P- 10:30P (EST) 1 1 \$100.00 \$100.00 ZNWS (ZNWS)	9/18
43.0 Normal Line / News 09/25/17-09/25/17 2 :30 10P-10:30P (EST) 1 \$250.00 \$250.00 2NWS (ZNWS) 44.0 Normal Line / SPOT 09/25/17-09/25/17 2 :30 11:30P-12A (EST) 1 \$100.00 \$100.00 2NWS (ZNWS) 45.0 Normal Line / SPOT 09/25/17-09/25/17 2 :30 12A-12:30A (EST) 1 \$100.00 \$100.00 2NWS (ZNWS) 46.0 Normal Line / SPOT 09/24/17-09/24/17 2 :30 12P-1P (EST) 1 1 \$100.00 \$100.00 2NWS (ZNWS) 47.0 Normal Line / SPOT 09/19/17-09/21/17 2 :30 11:30P-12A (EST) 1 1 1 2 \$100.00 \$200.00 2NWS (ZNWS) 47.0.1 Preempt 09/21/17 2 :30 1P-1:30P (EST) 1 1 1 2 \$100.00 \$200.00 2NWS (ZNWS) 48.0 Normal Line / SPOT 09/23/17-09/23/17 2 :30 1P-1:30P (EST) 1 \$100.00 2NWS (ZNWS) 48.0.1 Preempt 09/23/17 09/23/17 2 :30 1P-1:30P (EST) 1 \$100.00 2NWS (ZNWS) 48.0 Normal Line / SPOT 09/23/17 2 :30 1P-1:30P (EST) 1 \$100.00 2NWS (ZNWS) 48.0 Normal Line / SPOT 09/23/17 2 :30 1P-1:30P (EST) 1 \$100.00 2NWS (ZNWS) 48.0 Normal Line / SPOT 09/23/17 2 :30 1P-1:30P (EST) 1 \$100.00 2NWS (ZNWS) 48.0 Normal Line / SPOT 09/23/17 2 :30 1P-1:30P (EST) 1 \$100.00 2NWS (ZNWS) 48.0 Normal Line / SPOT 09/23/17 2 :30 1P-1:30P (EST) 1 \$100.00 2NWS (ZNWS) 48.0 Normal Line / SPOT 09/23/17 2 :30 1P-1:30P (EST) 1 \$100.00 2NWS (ZNWS) 48.0 Normal Line / SPOT 09/23/17 2 :30 1P-1:30P (EST) 1 \$100.00 2NWS (ZNWS) 48.0 Normal Line / SPOT 09/23/17 2 :30 1P-1:30P (EST) 1 \$100.00 2NWS (ZNWS) 48.0 Normal Line / SPOT 09/23/17 2 :30 1P-1:30P (EST) 1 \$100.00 2NWS (ZNWS) 48.0 Normal Line / SPOT 09/23/17 2 :30 1P-1:30P (EST) 1 1 1 1 1 1 1 1 1	9/18
44.0 Normal Line / SPOT 09/25/17-09/25/17 2 :30 11:30P- 12A (EST) 1 \$100.00 \$100.00 ZNWS (ZNWS)	
45.0 Normal Line / SPOT 09/25/17-09/25/17 2 :30 12A-12:30A (EST) 1 \$100.00 \$100.00 ZNWS (ZNWS)	9/18
46.0 Normal Line / SPOT 99/24/17-09/24/17 2 :30 12P- 1P (EST) 1 1 1 \$100.00 \$100.00 ZNWS (ZNWS) 47.0 Normal Line / SPOT 99/21/17 2 :30 11:30P- 12A (EST) 1 1 1 1 2 2 \$100.00 \$200.00 ZNWS (ZNWS) 47.0.1 Preempt 99/21/17 2 :30 11:30P- 12A (EST) 1 1 1 1 2 2 \$100.00 \$200.00 ZNWS (ZNWS) No Availat NO BREAK PERIOD 48.0 Normal Line / SPOT 99/23/17 2 :30 1P- 1:30P (EST) 1 \$100.00 ZNWS (ZNWS) 2NWS (ZNWS) No Availat NO BREAK PERIOD 2NWS (ZNWS) 2NWS (ZNWS) 48.0.1 Preempt 99/23/17 2 :30 1P- 1:30P (EST) 1 \$100.00 ZNWS (ZNWS) No Availate No Availate No Break PERIOD 2NWS (ZNWS) No Availate No Break PERIOD 2NWS (ZNWS	
47.0.1 Preempt 09/21/17 ZNWS (ZNWS) No Availat NO BREAK PERIOD 48.0 Normal Line / SPOT 09/23/17 2 :30 IP- 1:30P (EST) 1 \$100.00 ZNWS (ZNWS) 48.0.1 Preempt 09/23/17 ZNWS (ZNWS) No Availat	9/18
NO BREAK PERIOD	9/18
48.0.1 Preempt 09/23/17 ZNWS (ZNWS) No Availab	ility/Exception - S IN THIS TIME
	9/18
Trab tree	ility/Exception - GRAMMIMG
49.0 Normal Line / SPOT 09/24/17-09/24/17 2 :30 11A- 11:30A (EST) 1 \$100.00 ZNWS (ZNWS)	9/18
CONFIRMATION CONTRACT	

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Buyer Name

Phone/Fax

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5600

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Local/Political Candidate Agency BRD

CPE



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Buyer Name		Commission %	15.00
Phone/Fax	/	Commission	\$1,893.75
СРЕ	5600	Net Total	\$10,731.25

Local/Political Candidate Agency BRD

Weekly/Irregular

Sales Tax

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49.0.1	Preempt	09/24/17						1	1	1	į	1	1				ZNWS (ZNWS)	No Availability/Exception - PAID PROGRAMMING	
CONFIRMATION CONTRACT																			
Accepted-A	gency/Advertiser:			Date:	Accepted-Station	on:									Date:	Comments:			

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